



Professional
Beauty
Association

NONPROFIT • ADVOCACY • COMMUNITY

The Honorable Mike Johnson
Speaker, House of Representatives
521 Cannon House Office Building
Washington, DC 20515

The Honorable Steve Scalise
Majority Leader, House of Representatives
266 Cannon House Office Building
Washington, DC 20515

The Honorable Tom Emmer
House Majority Whip, House of Representatives
326 Cannon House Office Building
Washington, DC 20515

Dear Speaker Johnson, Leader Scalise, and Whip Emmer,

On behalf of the Professional Beauty Association and the undersigned organizations and companies, representing millions of constituents in every congressional district, we thank you including the provision in the One Big Beautiful Bill to extend the Section 45B FICA tip tax credit to salons, spas, and barbershops.

For the first time, beauty industry small business owners will have access to the same tax credit that has supported restaurant employers for decades. This marks a long-overdue step toward correcting a persistent inequity in the U.S. tax code. We are truly grateful for your leadership in championing tax policies that support Main Street employers and the professionals who make these businesses thrive.

This package will align employer and employee interests in the accurate reporting of tip income. No Tax on Tips would provide much-needed tax relief to service workers through an above-the-line deduction. At the same time, expanding eligibility for the existing 45B tax credit would provide critical support to small businesses that may see increased FICA liability with higher tip reporting. This balanced approach will enable reinvestment in staffing, benefits, training, equipment, and business growth. It's a practical, bipartisan solution that reflects both fairness and sound economic policy.

The U.S. salon and spa industry is a vital contributor to the American economy and entrepreneurship. More than 1.3 million professionals work in personal appearance occupations. Of those, 83% are women, 47% of salon businesses with payroll are minority-owned, and 69% are women-owned, three times the national average. Nearly 98% of salons operate as single-location small businesses, generating \$81.8 billion in annual revenue.

Including our industry in the FICA tip tax credit sends a powerful message: that the work and economic contributions of beauty professionals matter. We strongly support this package and respectfully urge its swift passage.

Thank you again for standing with small businesses and helping secure a more equitable future for the professional beauty industry.

Sincerely,

Professional Beauty Association
Professional Beauty Employment Coalition
Personal Care Products Council
National Association of Barber Boards of America
International Salon Spa Business Network
International Franchise Association
International Spa Association
Intercoiffure America Canada
Esthetics Council

Sport Clips Haircuts
Great Clips
Fantastic Sams
Regis Corporation
Tippy
Sam Villa
Hair Cuttery
Dessange Group North America
V's Barbershop

Hand and Stone
Boulevard
Southwest Florida Salons
Minerva