

May 12, 2025

The Honorable Jason Smith Chairman House Committee on Ways and Means U.S. House of Representatives Washington, D.C. 20515 The Honorable Richard E. Neal Ranking Member House Committee on Ways and Means U.S. House of Representatives Washington, D.C. 20515

Dear Chairman Smith and Ranking Member Neal:

On behalf of the National Small Business Association (NSBA)—the nation's oldest small business advocacy organization, representing our membership of more than 65,000 and the millions of owners and employees that comprise the U.S. small business sector—I am writing to express our support for the recently-released pre-mark draft of the Ways and Means Title providing for reconciliation pursuant to H.Con.Res.14, the Concurrent Resolution on the Budget for Fiscal Year 2025.

Small companies are a big business. According to data from the Small Business Administration, 99.9% of all firms in the United States are small businesses. These companies employ nearly half of all private sector workers and make up more than 43 percent of U.S. gross domestic product (GDP). However, despite these massive figures, small businesses are significantly more fragile than their large counterparts. Ostensibly small changes in taxes, regulations, capital markets, labor markets, or the economy more broadly can drive thousands of entrepreneurs to the brink of collapse.

Currently, thanks to the provisions of the 2017 Tax Cuts and Jobs Act (TCJA), small businesses do not bear a disproportionate share of the tax burden relative to large companies. The vast majority of small businesses operate as pass-through entities, meaning that their income is taxed at the individual level by their owners. Recognizing this, in drafting the TCJA, Congress reduced small business taxes in two fundamental ways: lowering the income tax rates paid by individual filers, and critically, allowing deductibility of up to 20 percent of Qualified Business Income (QBI) earned via common pass-throughs under Section 199A. Taken together, these provisions are the primary bulwark small businesses have against unfair taxes. Unfortunately, while the TCJA recognized the importance of these provisions to main street businesses, it neglected to make them permanent, meaning that America's smallest businesses would have to come back to Congress to keep their taxes from rising unfairly.

The recent pre-mark draft of the Ways and Means reconciliation title addresses this inequity, making permanent both of these key provisions small companies have come to rely on, and moreover increasing the value of the 199A QBI deduction for entrepreneurs.

¹ United States Small Business Administration. Frequently Asked Questions About Small Business: July 2024. https://advocacy.sba.gov/wp-content/uploads/2024/12/Frequently-Asked-Questions-About-Small-Business 2024-508.pdf.

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I urge the Committee to support this draft of the Ways and Means Title, as well as other legislative efforts that would reduce financial and administrative barriers to Main Street competitiveness.

Thank you for your continued leadership in fostering an environment where small businesses can operate, invest, and grow, and look I forward to continuing to work with you as a partner in supporting the U.S. small business sector.

Sincerely,

Todd McCracken President & CEO

National Small Business Association

cc: The Honorable Vern Buchanan

The Honorable Adrian Smith

The Honorable Mike Kelly

The Honorable David Schweikert

The Honorable Darin LaHood

The Honorable Jodey Arrington

The Honorable Ron Estes

The Honorable Lloyd Smucker

The Honorable Kevin Hern

The Honorable Carol Miller

The Honorable Greg Murphy

The Honorable David Kustoff

The Honorable Brian Fitzpatrick

The Honorable Greg Steube

The Honorable Claudia Tenney

The Honorable Michelle Fischbach

The Honorable Blake Moore

The Honorable Beth Van Duyne

The Honorable Randy Feenstra

The Honorable Nicole Malliotakis

The Honorable Mike Carey

The Honorable Rudy Yakym

The Honorable Max Miller

The Honorable Aaron Bean

The Honorable Nathaniel Moran

The Honorable Lloyd Doggett

The Honorable Mike Thompson

The Honorable John Larson

The Honorable Danny Davis

The Honorable Linda Sánchez

The Honorable Terri Sewell

The Honorable Suzan DelBene

The Honorable Judy Chu

The Honorable Gwen Moore

The Honorable Brendan Boyle

The Honorable Donald Beyer

The Honorable Dwight Evans

The Honorable Bradley Schneider

The Honorable Jimmy Panetta

The Honorable Jimmy Gomez

The Honorable Steven Horsford

The Honorable Stacey Plaskett

The Honorable Tom Suozzi